Accommodation Strategy for People with Learning Disabilities: 
Your Life Your Home

Housing Provider Event –
28 September 2016

Paula Watson
Commissioning Manager (Accommodation)
14.00 hrs.  Arrival and Registration –

   tea and coffee available in the Stone Hall

14.15 hrs.  Welcome and Introduction – Paula Watson

14.20 hrs.  Recap on The Accommodation Strategy

   update on the Your Life Your Home Project – Paula Watson

14.40 hrs.  Your Life Your Home Housing Update – Troy Jones

15.00 hrs.  Nominations Framework – Richard Callanan

15.25 hrs.  Questions and Answers – All

16.00 hrs.  Close
Kent County Council’s Vision

The Vision from the Partnership Strategy for Learning Disability in Kent 2012 – 2015

• **Citizenship**: Being treated as an equal citizen in society and supported to enact your rights and fulfil your responsibilities
• **What You Do**: Having a fulfilling life of your own, including opportunities to work, study, enjoy leisure and social activities and to have relationships and friendship
• **Where You Live**: Real choice over where you live and with whom
• **Health**: Mainstream health services providing you with good, accessible health care
• **Bold Steps**: Partnership working to induce innovation and improve efficiency by giving people new power to influence the areas above (now replaced by facing the challenge)

The key messages are:

• People with learning disabilities have the **same rights** & are entitled to the **same opportunities** in their communities as anyone else
• It’s more important than ever that services are providing **value for money**
• We need **transformation** in the way services are delivered to the public
• We will deliver **quality, personalised services** so that each individual gets the support they need
• Emphasis on **alternative ways of providing housing** that people want and need
• Opportunities to achieve efficiency through **different approaches to strategic tendering**

“*Our intention is to commission fewer residential placements over the next three years and give people living in residential care the opportunity to move into other models of care*”
Why we need an Accommodation Strategy

• KCC spends £180m on residential and nursing care

• The right type of accommodation in the right place

• Stimulate the market or directly intervene

• Inform planning applications

• Secure better outcomes and make savings

• Quality and safeguarding
Development of the Strategy

• Joint KCC, NHS and KHG document supported by KPOG and the DH Housing LIN

• Analysis of KCC case load, placement patterns, availability of services

• Engaged with local teams, CCG’s, District Councils in its development

• Formal approval and launch in July 2014
Accommodation Strategy Overview

- Dynamic strategy
- On-line with links
- Evidence Base
- Case studies
- Maps
- Design Principles
- District Profiles
- Key findings by user group
- Financial Impact
- District aligned with CCG Consideration
People with a learning disability – Supp Acc
Your Life Your Home

What are we doing?
Reviewing the opportunity for a number of people with a learning disability that currently live in residential care, to live in alternative settings that will allow them to lead more independent lives.

Why are we doing it?
We believe that ‘people with learning disabilities are entitled to the same aspirations and life changes as other people’.
Aligning the care delivered on behalf of KCC in line with Government Legislation, as detailed in the ‘Valuing People Now’ report.
What’s the plan?

- Project to take 3 years
- Our vision is to move between 330 and 500 people with Learning Disabilities to new housing
- Transfers will be done slowly to minimise disruption and make sure the right housing is available
Your Life Your Home

Residential Home
• Multiple service users residing in single care home
• Care available 24/7
• Specialist facilities

Supported Living
• Individual, self-contained, tenancies (flats) clustered around communal spaces and facilities
• Sharing of support hours and night support

Shared House
• Shared property between multiple service users
• Individual bedrooms and shared living spaces
• Sharing of support hours and night support

Independent Living
• Individual tenancies
• Service Users embedded in communities promoting independence
• Support tailored to the individual’s requirements
• Shared Lives is a service for adults where the host family opens up their home.
• It offers long term, short breaks, day support and transition.
• The main benefits of Shared Lives are:
  – **Quality of Life**, giving SUs a “real” life
  – **Social Inclusion**, giving SUs a family network
  – **Support**, giving SUs 24/7 personalised care
How are we progressing

- We have rolled YLYH out to all localities.
- People are being identified and progressing towards being placed in SL.
- 53 people have already moved.
- Supported Living accommodations is advertised on the Accommodation Database.
- Supported Living accommodation is being developed but we need more to achieve our target.
Residential Homes

- We are working with 69 Residential Homes.

- To date 24 Residential homes have or are planning to either de-registering or close.

- **Data breakdown:**
  - Homes deregistering – 18
  - Homes Closing – 6

- **Locality breakdown:**
  - Ashford & Shepway – 3
  - Canterbury & Swale – 3
  - Dover & Thanet – 7
  - Dartford – 3
  - Gravesham & Swanley – 5
  - Maidstone & Malling – 3
  - South West Kent – 3
Wayne’s Story

Wayne lived in a residential home

He’s now moved to a supported living house in the Shepway area

He decorated his room to be just how he wants
Troy Jones
Commissioning Officer (Accommodation)
Kent County Council

Kent Social Care Accommodation Strategy
Better Homes: Greater Choice

Sept 2016
Current forecasts project a shortfall in available housing in Sep 2017, with a total shortfall of 148 units by end of the project in Oct 2018.
<table>
<thead>
<tr>
<th>Area</th>
<th>Units</th>
<th>Timescale</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maidstone</td>
<td>11</td>
<td>March 2017</td>
</tr>
<tr>
<td>Ashford</td>
<td>16</td>
<td>September 2017</td>
</tr>
<tr>
<td>Folkestone/Shepway</td>
<td>28</td>
<td>February 2018</td>
</tr>
<tr>
<td>Dover</td>
<td>39</td>
<td>September 2017</td>
</tr>
<tr>
<td>Sevenoaks/Tunbridge Wells</td>
<td>28</td>
<td>April 2017</td>
</tr>
<tr>
<td>Canterbury</td>
<td>18</td>
<td>January 2017</td>
</tr>
<tr>
<td>Sheppey</td>
<td>0</td>
<td>N/A</td>
</tr>
<tr>
<td>Whitstable</td>
<td>24</td>
<td>September 2017</td>
</tr>
<tr>
<td>Margate</td>
<td>13</td>
<td>September 2017</td>
</tr>
<tr>
<td>Dartford/Gravesham/Swanley</td>
<td>3</td>
<td>January 2017</td>
</tr>
</tbody>
</table>
Current Need

Current areas of greatest need.

Tunbridge Wells
Sevenoaks
Maidstone
Ashford
Shepway
Sheppey
Whitstable
Canterbury
Dover
Folkestone
What We Need From You

• Help us understand the activity and possibilities
• Help us understand any barriers
• Help us support you in developing and delivering accommodation
• Adhere to the KCC LD Supported Accommodation Design Principles
• Identify current developments, proposals and future intent towards realising the demand

Complete the KCC e-Form for Adult LD accommodation

Contact me – troy.jones@kent.gov.uk
Nomination/Void Agreements

How KCC uses Nomination Agreements:

- Drive investment and development when and where needed
- Ensure accommodation meets minimum specifications
- Ensure client choice in support provider
- Allows access to grant capital

Process issues with Nomination Agreements:

- Single Source Tender Justification and Business Case
- Legal and Procurement Scrutiny

Proposed Solution:

- Nomination Dynamic Purchasing System Framework Contract
Nomination Framework

How it works:
1. Housing Partners apply and submit their nomination agreements that meet minimum terms of the framework
2. Housing Partners are ranked according to the terms of their agreements
3. Future Housing Need is advertised via the Kent Business Portal, indicating location, specification, whether voids will be paid, capital grant availability, etc
4. Interested Housing Partners submit proposals
5. Partner chosen through mini-competition based on terms of the specific advert and framework ranking
Housing Nominations Framework

Richard Callanan
Procurement Manager

Kent County Council

Kent Social Care Accommodation Strategy
Better Homes: Greater Choice

Sept 2016
Welcome to the Kent Business Portal

This portal allows the sharing of information about existing contracts and forthcoming tendering opportunities across councils in the Kent area.

- Register free to receive email notifications of opportunities.
- Click on Opportunities to view current contract opportunities advertised by the participating authorities.
- Click on Contract Store to view the contacts currently led by the participating authorities.
- Click on User Guides for instructions on using the system and frequently asked questions.

Please note, if you would like to be considered for a specific opportunity, then simply registering for an account is not sufficient. After registration is complete and you've received your login details you should search for the opportunity that you're interested in, follow the instructions in the advert and express an interest.
What is the Kent Business Portal (KBP)?

- A website used by KCC to advertise tendering opportunities to suppliers (www.kentbusinessportal.org.uk)
- KCC tendering opportunities are run and managed through this KBP, including;
  - Advertise
  - Publish tender documents
  - Tender clarifications
  - Tender submission
Tendering Process

• This will be a two stage process with a Pre-Qualifying Questionnaire to assess bidders' Suitability and Capability, this will be advertised for a minimum of 30 days.

• Once bidders have passed this selection stage they will be invited to complete an Invitation to Tender this will be for a minimum of 25 days.

• The Council will proceed to evaluate all responses received from providers.
Dynamic Purchasing System

• Once the initial tender has been advertised and evaluated Kent County Council will use a Dynamic Purchasing System (DPS) Framework which will remain open for providers to join throughout the lifetime of the contract.

• It is envisaged that this new contract will commence early 2017

• This opportunity will re-open again

• Expected duration of the contract is 2 years, with the option of a two extension.
## Indicative Timetable

<table>
<thead>
<tr>
<th>Stage</th>
<th>Date Due</th>
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<tbody>
<tr>
<td>Pre-Qualification Questionnaire back</td>
<td>10/2016</td>
</tr>
<tr>
<td>Evaluation phase 1 (Selection)</td>
<td>10/2016</td>
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<tr>
<td>Invitation To Tender</td>
<td>11/2016</td>
</tr>
<tr>
<td>Evaluation phase 2 (Award)</td>
<td>11/2016</td>
</tr>
<tr>
<td>Successful and Unsuccessful letters</td>
<td>12/2016</td>
</tr>
<tr>
<td>Standstill (10 days)</td>
<td>12/2016</td>
</tr>
<tr>
<td>Contract Mobilistation</td>
<td>Early 2017</td>
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<tr>
<td>Contract Commences</td>
<td>Early 2017</td>
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Questions

Paula Watson – Commissioning Manager
Sarah Moreton – Commissioning Officer
Troy Jones – Commissioning Officer

Nicki Bushell – Care Manager Assistant
Richard Callanan – Procurement Manager

John Goldfinch Court, Faversham