

# Kent Green Recovery Voucher Scheme Green Service Provider Brochure

This scheme is part of the C-Care (Covid Channel Area Response Exchange) Project and is funded by the Interreg France-Channel-England Programme through the European Regional Development Fund. For more information about the Interreg programme please visit: <https://www.channelmanche.com/>

For more information about the C-care project please visit:  
<https://www.kent.gov.uk/business/business-loans-and-funding/eu-funding/eu-funded-projects/c-care-covid-channel-area-response-exchange>

For any questions about the scheme or the C-Care project please email:  
[international.affairs@kent.gov.uk](mailto:international.affairs@kent.gov.uk)

## List of lots (support areas)

- Lot 1: Design, supply & installation of energy efficiency measures
- Lot 2: Review, development and supply of waste reduction interventions
- Lot 3: Review, development and supply of sustainable transport solutions
- Lot 4: Design, supply & installation of biodiversity solutions
- Lot 5: 'Net Zero' transition planning

## List of Green Service Providers

The service providers listed below have outlined their main specialisms and areas of expertise. They are part of a framework of suppliers that were procured by Kent County Council to deliver services to Kent-based SMEs as part of the 'Green Recovery Voucher' scheme. Not all of the specific services listed below will be fully achievable for the maximum value of a voucher (£1,500) but the service providers will be able to give further details of what they can deliver for you as part of the voucher scheme and the SME and service provider will agree on the specific services to be delivered within the voucher scheme. Kent County Council is not liable for any outcomes resulting from the provision of services undertaken by the service providers listed below.

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## Eco Electrical

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Lot(s) covered : 1

### **Company profile:**

Electrical design, installation and energy management. A personal and exceptional service. Delivering lean, sustainable solutions safely, to the highest standards, every time. The eco in our name is there because we're always aiming to reduce environmental impact, introducing ever more efficient and sustainable solutions to energy use, for future generations; your children and ours. Whether you're considering a full electrical upgrade to introduce more efficient products, or even to install EV charging points\* at your place of work, we can advise and work with you on your plans from grant application, to design, through to installation. Going that extra mile to us means not just delivering but caring. Through continual appraisal of our work on site, we get things done right, first time. We've only succeeded when we come away from a project with a new or maintained relationship with a happy client, which we can take to the next project with that client, adding value as trusted advisors. We are members of all recognised trade bodies including NICEIC, the ECA, Constructionline, CHAS and more.

### **Services Offered:**

- Introducing LED lighting
- PIR controlled lighting
- PV battery storage
- Load monitoring and analysis
- Infra-red heating

\*EV Charging projects need to be of a certain size to qualify for this funding. Please ask for further information.



## IBECCS

Contact Person: Ian Byrne

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Lot(s) covered : 5

### **Company profile:**

IBECCS is itself a small business, well placed to understand the problems faced by other small businesses on their pathway to Net Zero. IBECCS' principal brings over 30 years' experience of working in sustainable energy and carbon management, mainly with smaller clients in the commercial, non-profit and consumer-facing sectors. We provide straightforward and practical support to help businesses identify their needs, before offering advice on practical and cost-effective solutions. We normally start by discussing aims, budgets (if any!) and timescales, and can produce an estimate a current carbon footprint to serve as a baseline. From there, we can together identify opportunities that will set businesses on a pathway to net zero in areas such as energy management, energy efficiency, onsite renewables and storage, greener procurement, and working across the value chain with suppliers and customers. We try to be jargon-free, demystifying net zero, and avoiding greenwashing!

### **Services Offered:**

- Carbon footprinting
- Energy efficiency and management
- Integration of renewables and energy storage
- Energy/carbon policies
- Pathways and plans



## Intelligent Linking Consulting

Contact Person: Roger Williams

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Lot(s) covered : 5

Transforming to becoming a net zero or even better a climate positive business is perceived by many as a 'cost' to their business that many feel is unaffordable in these uncertain times. Our offer, within the cost of this voucher and therefore free to your business, is to help you make a commercial (as well as environmental) case for this change. To identify how transforming to a net zero or climate positive organisation could benefit your business in terms of cost reduction, customer retention and growth - while also delivering the essential environmental benefits. This is ideal for organisations that are still considering a move to a more environmentally positive strategy, or are in transition but would like to review the commercial benefits.

***To help understand how we can work with you to achieve this, we have some examples of the services that can be provided within the £1500 voucher (FREE to you) below:-***

**Example 1 – Start your Net Zero journey here.** Understand the impact on your business and establish a plan of action:

- Project Kick-off / discussion with management (team)
- Management requirements workshop (digital)
- Desk analysis
- Customer Survey\*
- Employee Survey\*
- Report and plan of action

**Example 2 – Review your progress.** How are you progressing against your net zero goals? What are the next steps and actions required to achieve Net Zero:

- Project Kick-off / discussion with management (team)
- Progress review workshop
- Interviews with key staff
- Desk analysis
- Report and plan of action

The above packages are illustrations to give customers a feel for what they will get if they choose to work with us. If a customer has needs for support with starting or evaluating their journey that does not fit these packages, then contact us to discuss a bespoke solution based on your specific needs.

\* Branded questionnaire to run on our Typeform Platform. Client to supply customer / employee participants. Min 20 responses required.



## **Beyond Procurement**

Contact Person: Crispin Sykes

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Telephone Number: 01444 416529

Website: [www.beyondprocurement.co.uk](http://www.beyondprocurement.co.uk)

Lot(s) covered : 2 & 5

### **Company profile:**

We provide cost and carbon reduction solutions to businesses, BIDs and local authorities in a knowledgeable, caring and concise manner while helping them feel empowered and giving them the support they need.

ZERO is a certified, 12 month support programme for environmentally-conscious businesses which reduces carbon and increases profits. Your dedicated Carbon Coach will measure your carbon footprint and help you create a Carbon Reduction Strategy & Action Plan to guide you to carbon neutral and beyond.

A Media Pack is included with certificates, graphics and marketing copy to help you promote your efforts and all of our work is aligned with the SME Climate Hub, UN Race To Zero and PAS 2060, the internationally recognised standard for carbon neutrality.

As experts in business sustainability, we have helped tens of thousands of businesses improve their profits, eliminate waste to landfill and reduce the impact they have on the planet, significantly boosting company image, pride and brand value.

Book a free consultation with one of our experts to start your journey to net zero.

### **Services Offered:**

- Carbon Calculations
- Carbon analysis
- Carbon Reduction Strategies
- Cost Reduction & Business Support



## Investors in the Environment

Contact Person: April Sotomayor, General Manager and Principal Consultant

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Lot(s) covered : 5

### Company profile:

Investors in the Environment (iiE) is a national environmental accreditation scheme designed to help organisations reduce their impact on the environment and get recognition for progress. iiE is an accessible and proven route to help businesses get started and keep going. Through iiE, you will understand your impact, take action, and gain accreditation. We break down the fundamentals of environmental management through our framework to help you:

- Develop an effective environmental policy or strategy
- Collect the relevant data to drive efficiency and prevent environmental harm
- Measure & act on your carbon footprint
- Get staff involved and inspired
- Improve the credibility and impact of your sustainability communication

With iiE, you will benchmark and celebrate your progress every step of the way to set your business apart. Upon successful implementation of the iiE criteria, members are awarded with the recognised stamp of certification. The voucher will provide participating businesses with iiE membership for 12 months including accreditation to at least Bronze level where achievable within the timeframe. Great for businesses who must demonstrate they have an audited EMS and will need to demonstrate how they can back up their net zero aims.

### Services Offered:

- Support for environmental management systems and accreditation.
- Expert consultancy advice for net zero planning.
- Access to the iiE portal, learning management system and digital resources.
- Networking and training events.
- iiE accreditation audit and summary report detailing key findings.





## Searle

Contact Person: Peter Searle

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Telephone Number : 07973 423844

Website: [www.ProfitableContrator.co.uk](http://www.ProfitableContrator.co.uk)

Lot(s) covered : 5

### **Company profile:**

Being a business owner of an SME can be a lonely place. With construction related businesses, and providers to the sector, work is secured by tendering. Price is therefore critical, too high and you do not secure the work, too low and you loose money. All activities in a business must be optimised to be profitable and clients are expecting bidders to have ESG policies. I provide pragmatic business solutions for the owner to secure new work.

### **Services Offered:**

- How to price tenders & win at a profitable price.
- Business plans for Start-up, growth, and exit.
- Business improvement
  - Organisation structure
  - Staff performance
  - Management accounts
  - Supply chain management
  - Digitisation of processes
  - Business efficiency implementation & CSR planning



## Sustainability and Business Services

Contact Person: Andrew Stevens

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Website: [www.sustainabilityandservices.com](http://www.sustainabilityandservices.com) (site under development)

Lot(s) covered : 5

### **Company profile:**

We are an innovative and customer-focused sustainability company based in East Kent. We believe passionately in protecting the environment and helping companies to become more sustainable and reduce their carbon emissions. As a Kent-based business, we spend a lot of time working with the local SME community and have vast experience in helping SMEs of all different sectors in their journey to become more sustainable. For every piece of work commissioned via this Framework, we will arrange for 100 trees to be planted through accredited and verified schemes.

### **Services Offered:**

- Carbon emission audits and action plans
- More in-depth Scope 3 carbon emission audits
- Development of sustainability policies and strategies

# Glossary

- EV – **electric vehicle**
- PV - **Photovoltaic** (PV) essentially means electricity from the energy of the sun
- PIR controlled lighting - **Passive Infrared** sensor, is an electronic device used to detect presence – or absence – in an area, and is often used in conjunction with other devices, such as lighting, to switch on, or off, when something is detected.
- Scope 3 emissions - **Scope 3 emissions** are the result of activities from assets not owned or controlled by the reporting organization, but that the organization indirectly impacts in its value chain