

Community Based Wellbeing Services Provider Engagement

22nd February 2019

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Agenda

- Introductions and welcome
- Presentation
- Workshop 1: Issues / risks effecting small organisations
- Timelines and closing

Background to Current Position

- Historic grants that were awarded over 10 years ago based on local projects.
- Resulted in inequity of funding and service provision.
- There has been a managed process of ending many historic grants over last few years, or moving to contracts
- There are 48 historic grants left (value £5.9m)
- Organisations receiving grants vary in size, structure and capacity

Strategic Overview

- KCC Voluntary and Community Sector (VCS) Policy was launched in 2015
- Historic grants are non-compliant with this policy in two areas:
 - Grants should not be used for services
 - Grants should be awarded through an open process
- This has been raised in two internal audits of the policy
- Work to end Older People and Physical Disability grants in 2017 was halted. This is the next phase of that process.

What we need to achieve

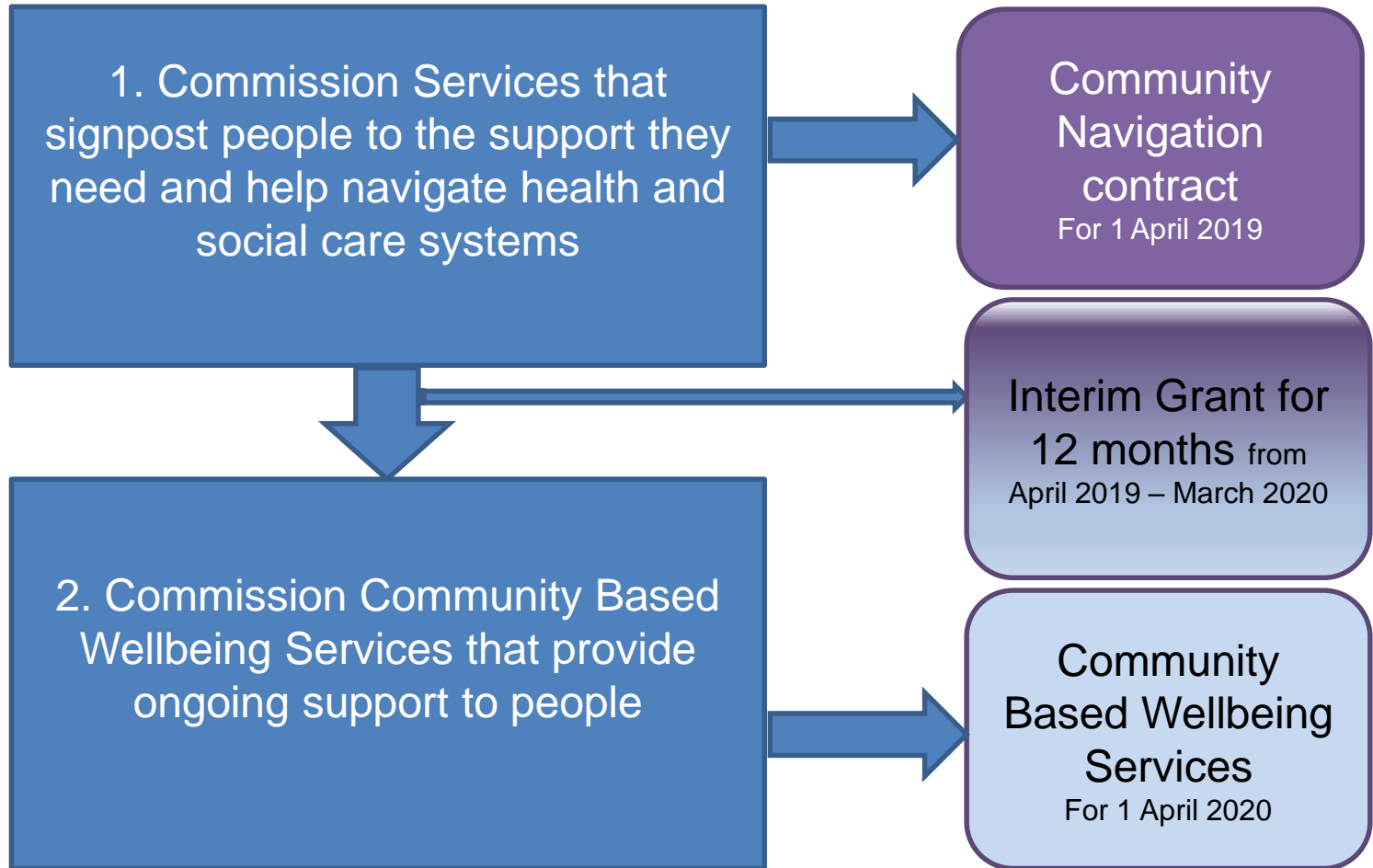
Adult Social Care needs to:

- Award grants in compliance with the VCS policy
- Demonstrate through open application processes, transparency in how public money is spent
- Understand who is using current services and what people need to remain well and independent
- Design a model of wellbeing that aligns to and supports changes in Local Care through preventing and delaying people entering health and social care services
- Identify the right way to fund this model
- End current grants in order to re-invest funding in new services (funding arrangements to be confirmed)

Wellbeing and Resilience

Two stage process that will address remaining grants

Gather information, monitor performance,
understand demand, identify gaps,
engage with stakeholders



Community Navigation

- A tender for a new Community Navigation service has been completed.
- This contract combines care navigation and carers assessment and support services into one contract.
- It has been jointly commissioned with Kent CCGs
- Applicants have been informed of the outcome of their tender and the standstill period will end 25th February.
- Contracts will be awarded on 26th February.
- The new contract will begin 1st April 2019.

Interim arrangements for 2019/20

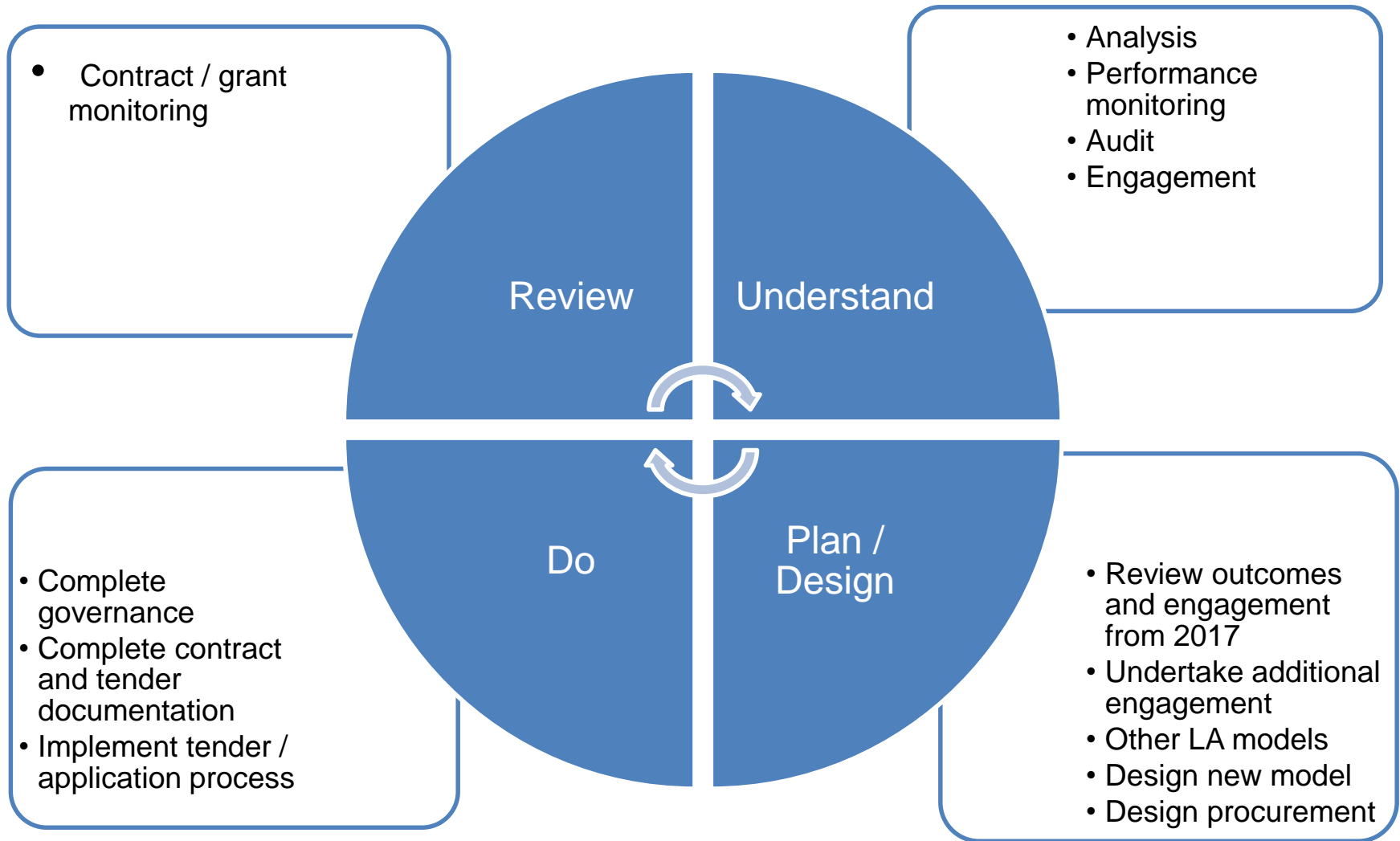
KCC's Requirements:

- Ability to gather information about type and level of demand for services through greater performance monitoring
- Ensure arrangements are GDPR compliant to enable understanding of scale and scope of eligibility for Social Care services by collating information on their users
- Understand impact of changes to funding through one off audits

Arrangements agreed:

- Grants extended for 12 months (31.03.2020)
- Payment will be monthly in advance (except grants < £30k)
- Confirmation letters distributed in March 2019

Community Based Wellbeing Services



Scope of Community Based Wellbeing Services

There are a number of current arrangements that support people to remain well and in their own homes. These will all come together in CBWS. These are:

Grant / contract	End date	Value
Older People historic grants	31.03.20	£4,040,656
Physical Disability historic grants	31.03.20	£160,100
Dementia historic grants	31.03.20	£606,494
Sensory services historic grants	31.03.20	TBC
Home Improvement Agency contract	31.12.19 *further extension TBC	£500,000
Carers Short Breaks contract	31.12.19 *further extension TBC	£3,087,241 *KCC and CCG

Grants or Contracts?

Grants and contracts are both options for funding future support through CBWS.

- Step 1: understand what we want to commission: are they services? Who are the beneficiaries? What are the VAT implications?
- Step 2: find the right funding arrangements for what we want to commission. i.e. services that attract VAT require a contract, a financial contribution towards delivery a Grant

However, applications will be an open process whether grant or contract.

Underlying Principles

- We will understand what we want to buy and find the right funding arrangement, this is not a programme to categorically move all Grants to Contracts
- Support the sector to bid through open process for Grants or Contracts
- Focus on Social Value and heavier weightings on criteria for local VCS organisations, use of local volunteers etc to provide assurance on investment in Kent based VCS
- Phased implementation of financial realignment to demography and service delivery
- Retain a breadth of organisations

CBWS – Initial Ideas

CBWS Principles: Funding allocated based on demography / deprivation etc. Same service offer regardless of where you live. Joint commissioned where possible. Universal services where possible, specialist where necessary.

Consisting of

Universal Support Services

Delivered in the community.
Primarily for older people and people living with dementia.
Focused on outcomes.
Reducing loneliness and social isolation.
Promoting physical activity.
Promoting access to arts, culture and heritage
Accessible to all through use of reasonable adjustments (where needed)



Specialist Support for people with sensory impairments:
TBC

Falls Prevention

Specialist Support Services (where needed)

Specialist Support for people with a physical disability:
• Peer Support

Specialist Post diagnostic Support for people living with dementia:

AND

Support for your home:
Support to maintain a safe and secure home environment.
Supporting adaptations.

Information and Advice
Support to maximise benefits and financial income

Support for Carers (Short Breaks):
Jointly Commissioned with CCG's Flexible support based on assessment of need. Including end of life (?)

KCC Wellbeing Offer
Libraries. Country Parks.

CBWS – Procurement Model Initial Ideas

OPTION 1: Key Strategic Partner

Key Strategic Partner delivering some services and overseeing a delivery network for the rest



Universal Support Services

Specialist Support Services

Support for your home

Information and Advice

Support for Carers (Short Breaks)

OPTION 2: Prime Provider

Prime Provider responsible for delivering all services (potentially through sub-contracting). Could be a partnership



Universal Support Services

Specialist Support Services

Support for your home

Information and Advice

Support for Carers (Short Breaks)

At a County, CCG or District level

CBWS – Procurement Model Initial Ideas

OPTION 3: Individual contract lots

A number of individual grants / contracts



Lot 1: Universal Support Services

Lot 2: Specialist Support Services

Lot 3: Support for your home*

Lot 4: Information and Advice*

Lot 5: Support for Carers (Short Breaks)*

OPTION 4: Individual contract lots

A number of individual grants / contracts



Lot 1: Universal Support Services

Lot 2a: Specialist Support: sensory

Lot 2b: Specialist Support: physical disability

Lot 2c: Falls Prevention

Lot 2d: Specialist Support: dementia

Lot 3: Support for your home*

Lot 4: Information and Advice*

Lot 5: Support for Carers (Short Breaks)*

At a County, CCG or District level

*subject to determining model and whether universal / specialist / separate

Workshop 1

1. What are the specific issues affecting small organisations that we need to know and understand?
2. What are the risks vs opportunities associated with grant and contracted funding?
3. In terms of the procurement models (1-4) what are the risks and opportunities for small organisations?

Key activity milestones

Date	Activity
Mar 2019	Letter confirming value of interim grant arrangements sent out following approval of KCC 2019-20 budget
Feb – March 2019	Stakeholder engagement
6 May – 17 June 2019	Formal public consultation
27 September 2019	Adult Social Care and Health Cabinet Committee
4 October 2019	Invitation to Tender opens
8 November 2019	Invitation to Tender closes
11 November 2019 – 19 January 2020	Contract evaluation, moderation, negotiation and award governance begins
20 January 2020	Award of funding
1 February – 31 March 2020	Mobilisation of new services
1 April 2020	New services begin

Support

Stronger Kent Communities Training Sessions

Thursday 2 May	Sevenoaks	Research skills 10 - 1	Evidencing need 2 - 5
Wednesday 13 March	Maidstone	Outputs/outcomes 10 - 1	Diversifying income 2 - 5
Thursday 28 March	Romney Marsh	Improving your application 10 - 1	
Thursday 4 April	Dartford	Develop social enterprise 10 - 1	
Wednesday 17 April	Ashford	Accidental fundraiser 10 - 1	
Tuesday 4 June	Tonbridge	Organising fundraising events 10 - 1	
Thursday 27 June	Canterbury	Tendering and procurement 10 - 1	Social enterprise 2 - 5
Thursday 4 July	Capel-le-Ferne	Introduction to fundraising 2 - 5	

For More information

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Talk to us....

- Please feel free to contact of to discuss any particular concerns that you have in relation to your organisation
- We will be as flexible as possible in meeting with you to discuss individual circumstances

Any questions?